

# MISSOURI

## MEETINGS & EVENTS

SUMMER 2015

### COVER STORY

**Bird's Eye View**  
Aerie's Winery will have your event guests soaring with the eagles.

### AWARDS SPOTLIGHT

**Seven are honored**  
with MM&E's new Meet Elite Awards program

### FOOD AND BEVERAGE

**At the Cultured Table**  
with Chef Martin Lopez: Latin culinary influences in the Midwest

### LEGAL 101

**Meetings and technology: A love/hate relationship**



**EXPO REVIEW**  
MM&E  
St. Louis Regional  
Expo pg. 20

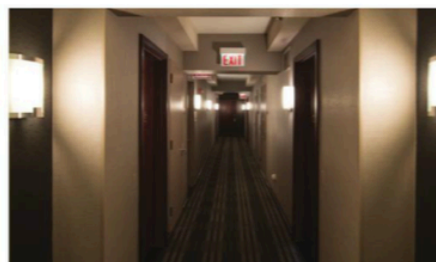
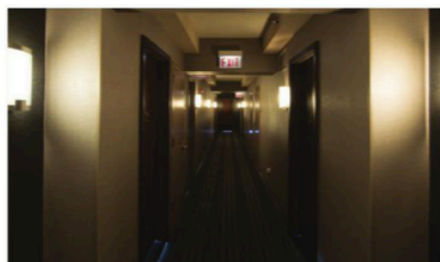
## IFS AND TERRALUX OFFER EFFICIENT LIGHTING SOLUTIONS



Innovative Facilities Solutions (IFS), founded by Tom Ries, is a major ally in the world of hospitality energy efficiency. The company, which began in 2004, prides itself on offering substantial energy savings without system compromise. Its products and services include LED lighting systems, project management, site surveys, field verification tests, energy management systems, and alternative energy generation, just to name a few.

Its newest product line is being developed by TERRALUX, whose Linear LED Engines are used in wall sconces in the hallways at the Thirteen building, multifamily properties, and the Avalon at Grosvenor Station apartment building in Bethesda, Md.

The goal was to improve lighting quality for residents and reduce maintenance costs. The retrofit was such a notable change, residents believed new carpets had been installed and the hallways had been painted. "It's that noticeable on every job we do," Ries says. "Overhead, surface mounted light fixtures outside the entrance to residences in the Avalon at Grosvenor Station apartment building were upgraded from pin CFL bulbs to the TERRALUX Circular LED Engine. Wattage was reduced from 26 to 15 watts per fixture." Ries says a new line of products he is rolling out this summer will be a "game changer for hotels and sports complexes that need energy reducing solutions."



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IFS is growing in the world of lodging and hospitality, and

hopes to be recognized as a leader in energy efficiency resources. Recently, the company worked with the KCI Marriott Hotel, which was experiencing rising energy costs and dissatisfaction with its outdoor lighting system. After testing, IFS suggested that an Orion T5 Exterior Lighting System be installed. The result was brighter lighting with excellent savings; the annual amount saved was \$5,127.

For more information on IFS, visit [www.ifsjob.com](http://www.ifsjob.com).

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